



Core Physical Therapy, PC
1227 N 205th Street
Shoreline, WA 98133

October 1, 2020

Re: CARES Act Relief Fund

Dear Members of the Shoreline City Council,

I write to you as the President of Core Physical Therapy, PC (“Core”). By way of background, Core has been serving residents of the Shoreline area with physical therapy treatment, massage therapy, and acupuncture since 1996. As of January 2020, Core had 39 employees. We are proud of the excellent work we have been providing to patients in our Shoreline community.

The Shelter in place orders and social distancing guidelines have led to Core’s crippling revenue shortfalls since March 2020. Core’s financial resources have been quickly depleted since that time.

Physical therapy, considered an “Essential Service,” is hands-on service which cannot be performed while maintaining six feet of distance. Consequently, even as the public health orders are lifted, it is unclear how long before the general public in Shoreline will feel safe seeking out physical therapy.

We have taken, and are continuing to review, all reasonable steps to bring our operating expenses in line with our remaining revenue, such as furloughs, wage reduction, shortened operating hours, and expense cuts. Core has reduced its staff from 39 to 25. However, these efforts unfortunately fall short. Our priority is to ensure that we have the workforce and income to maintain and expand operations as soon as possible. However, the length and extent of these challenges remain unknown.

We are writing to you because Core is still in need of a Shoreline Small Business Support Program Grant to continue serving the residents of Shoreline community.

We trust that this provides you with an understanding of the dire financial position in which Core has been placed in due to COVID-19, and the steps we are taking internally. I am happy to provide more information if that is required.

Please feel free to communicate with me via email at pauillacpt@gmail.com. Otherwise, you may also reach me on my mobile phone at 206-419-6658.

I look forward to hearing from you. Thank you for your consideration.

Sincerely,

Paul de Beijl
President