Archived: Monday, April 27, 2020 11:48:54 AM

From: Debbie Tarry

Sent: Monday, April 27, 2020 11:45:33 AM

To: Will Hall; John Norris

Cc: Pollie McCloskey; Heidi Costello Subject: RE: Income for MFTE

Sensitivity: Normal

Will -

Here is a response to your question – please see below in red. It will be added to the Green Folder for tonight under item 7c.

Debbie Tarry City Manager City of Shoreline (206) 801-2211

http://www.shorelinewa.gov

From: Will Hall <whall@shorelinewa.gov> Sent: Wednesday, April 22, 2020 10:16 AM

To: Debbie Tarry dtarry@shorelinewa.gov; John Norris jnorris@shorelinewa.gov>

Cc: Pollie McCloskey <pmccloskey@shorelinewa.gov>

Subject: Income for MFTE

Are capital gains from assets other than real and personal property included in income for MFTE calculation purposes or not? I see interest and dividends count as income, but I do not see short term or long term capital gains on sales of stocks or other holdings listed as either included or excluded from income.

ANSWER: In response to Mayor Hall's question, staff was referred to HUD's guidelines by the City's affordable housing consultant, Mike Stanger. HUD classifies most lump sum payments, including capital gains, as assets rather than income. Some programs do count a portion of assets as income but it is staff's understanding it is a minority of homeownership programs that follow this practice. Others, including ARCH and the City of Shoreline, only count interest, dividends, and other periodic payments from assets as income. As such, the City's instruction to owners and property managers in Shoreline's MFTE program is not to ask tenants to include capital gains or other lump sum payments as income.

HUD guidelines include detailed rules for counting a portion of assets as income when a renter's assets exceed \$5,000. These include rules for trusts and annuities which are not yet paying income to the holder. If the City wished to consider counting assets (or a portion) as income, Stanger would recommend several factors, such as the number of renters who might have assets of great value and the capacity of property managers to make proper evaluations.

The City is not required to follow HUD's guidelines, but most affordable housing programs try to keep consistent with them except where there's a policy in response to some compelling reason to do so. The document is HUD Occupancy Handbook, Ch. 5: Determining Income & Calculating Rent.

Will Hall, Mayor City of Shoreline 17500 Midvale Avenue N Shoreline, WA. 98133 206-373-1630 whall@shorelinewa.gov