

Archived: Monday, January 13, 2020 9:42:22 AM
From: [Debbie Tarry](#)
Sent: Monday, January 13, 2020 9:29:37 AM
To: [Will Hall](#)
Cc: [Pollie McCloskey](#); [Heidi Costello](#); [Sara Lane](#); [Janet Bulman](#)
Subject: FW: Rec guide printing
Response requested: No
Sensitivity: Normal

Will –

Here is a response to your questions from our Purchasing Coordinator. Please let me know if you have any additional questions. This will go in the Green Folder.

Debbie Tarry
City Manager
City of Shoreline
(206) 801-2211
<http://www.shorelinewa.gov>

From: Janet Bulman <jbulman@shorelinewa.gov>
Sent: Monday, January 13, 2020 8:39 AM
To: Debbie Tarry <dtarry@shorelinewa.gov>; Mary Reidy <mreidy@shorelinewa.gov>; Eric Friedli <efriedli@shorelinewa.gov>
Cc: John Norris <jnorris@shorelinewa.gov>; Sara Lane <slane@shorelinewa.gov>
Subject: RE: Rec guide printing

The RFP was advertised in the Daily Journal of Commerce on August 5th and 12th with responses due on August 29th. It was also posted on the City website. Consolidated Press has been the vendor for the Recreation Guide since 2015 when we did our last RFP. At that time there were two responses, Sound Publishing and Consolidated Press. Consolidated Press was the highest scoring vendor. Before that time Snohomish Publishing was our vendor until they went out of business. Currently Consolidated Press also publishes *Currents*. They were also the only respondent to that RFP in 2018.

The pricing that they proposed is approximately 10% higher than their last contract price from 2015 which is consistent with the CPI.

Mary might have additional information that she could provide.

Thank you,

Janet Bulman
Purchasing Coordinator
City of Shoreline, Administrative Services Department
p: 206-801-2322
jbulman@shorelinewa.gov

From: Debbie Tarry <dtarry@shorelinewa.gov>
Sent: Saturday, January 11, 2020 7:44 PM
To: Mary Reidy <mreidy@shorelinewa.gov>; Eric Friedli <efriedli@shorelinewa.gov>; Janet Bulman <jbulman@shorelinewa.gov>
Cc: John Norris <jnorris@shorelinewa.gov>
Subject: Fwd: Rec guide printing

Hi-

Can you prepare answers for Mayor Hall? Thanks.

Debbie
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From: Will Hall <whall@shorelinewa.gov>
Sent: Saturday, January 11, 2020 1:59 PM
To: Debbie Tarry; John Norris
Cc: Pollie McCloskey
Subject: Rec guide printing

Do we have any insight into why only one firm bid to print the rec guide? What if any relationship has the bidder had with the city or our staff in the past? Did staff consider reissuing the RFP with enhanced distribution to try to get more competitive bids? And how does this contract cost compare to the prior cost for these services?

Will Hall, Mayor
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Shoreline, WA. 98133
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