#### Ten Year Financial Sustainability City Council Update #2

March 17, 2014
Presented by
Robert Hartwig, Administrative Services Director



## Background

- Project Began in 2012
- Aligns with Council Goal 1
- Process to Date
  - Services, Costs, Core & QOL Determined
  - Base Scenario Developed
  - Strategies Identified
  - 5 Subcommittee Meetings (Last Meeting Coming Up 3/31)
  - One Prior Council Update (2/24)

#### **Expected Outcomes**

- Develop a Preferred Alternative Based on Identified Strategies
- Use this Alternative to Assist in the Annual Budget Process
- Close Potential Budget Gaps Before They Occur
- Keep the Budget Balanced Into the Future
- Maintain Reserves Based on City Policies

#### Subcommittee Work

- 1<sup>st</sup> Mtg Introduction
- 2<sup>nd</sup> Mtg Econ Development, Revenue Strategies
- 3<sup>rd</sup> Mtg Expenditure Strategies
- 4<sup>th</sup> Mtg Preferred Alternatives Discussed
- 5<sup>th</sup> Mtg Preferred Alternatives Finalized
- 6<sup>th</sup> Mtg Pending: Review Recommendation

## Tonight's Focus

Subcommittee Meetings #4 and #5

# 4<sup>th</sup> Subcommittee Meeting

- Discussed Core & QOL Services
- Began Discussing Preferred Alternatives
- Presented Effects of Various Alternatives
  - Each Alternative Separately
  - Various Alternative Combinations

# 4<sup>th</sup> Subcommittee Meeting (Continued)

- Appeared to Focus on 6 Options
- Econ Dev 160 u/yr MFR + 7,500 sq ft/yr Retail
- Expenditures
  - Lower Rate of Expenditure Growth
  - Replace \$290,000 Transfer Out to Roads Capital Fund
- Revenues
  - Additional Cost Recoveries (Fee Increases)
  - Potential Renewal of Levy Lid Lift
  - Potential Implementation of Business & Occupation Tax

## 5<sup>th</sup> Subcommittee Meeting

- Preferred Alternatives Discussion
  - Overarching Principles
  - 10-Year Strategies
  - Priorities
  - Timing
  - Long-Term Strategies
  - Integration into Ongoing Planning
- Communications Discussion

## Overarching Principles

- Deliver Efficient, Cost-Effective Services
- Maintain Existing Services
- Balance Revenue Sources
- Reduce via Citizens' Committee Recommendations (if necessary)

#### 10-Year Strategies

- Econ Dev Target 160 units/7,500 sq ft
- Expenditures
  - Lower Rate of Expenditure Growth
  - Replace \$290,000 Transfer Out to Roads Capital Fund
- Revenues
  - Target Higher Cost Recoveries (Fee Increases)
  - Target Increased Investment Earnings (New Strategy)
  - Potential Renewal of Levy Lid Lift
  - Potential Implementation of Business & Occupation Tax

#### Priorities

- Economic Development Target
- Reduced Expenditure Increases
- Investment Strategy
- Cost Recovery Target
- Replace Transfer to Roads Capital Fund New Source
- Evaluate Need for B&O Tax
- Evaluate Need for Levy Lid Lift Renewal

# Timing

- Econ Dev Now (Earliest Impact 2019)
- Reduced Expend Increases 2015
- Investment Strategy Now
- Cost Recovery 2015 Study, 2016 Implement
- Replace Transfer Possibly 2014 (County Election)
- B&O Tax Monitor Progress of Model Annually
- Levy Lid Lift Monitor Progress of Model Annually

#### Long-Term Strategies

- State Legislation
  - Correct Structural Gaps
  - Exempt Governments from Sales Tax
  - Allow Local Option Taxes (Marijuana, etc)
  - Decouple Services from Gov't Ops (Fire Hydrants, etc)
  - Simplify Tax Structure (B&O Tax, etc)
- Study Compensation Policy
- Explore Cost Saving Efficiencies

# Integration Into Ongoing Planning

 Actual Performance in Relation to the Model Evaluated Each Year During the Budget Process

#### Communications

- Citizen comment, then Council discussion
- Introduction, public hearing, approval at later meeting
- Open house with public comment, Council discussion
- Currents article
- Detailed final report on website
- Articles in professional journals

#### Discussion/Questions

Please Let Us Know if You Have Any Questions